

AG BACKGROUND

Work Experience:

- TeleSoft Partners, 1996-to date
- TCG/George Soros, 1994-96
- Kleiner Perkins, 1993-94
- McKinsey & Company, 1989-93
- Morgan Stanley Tech M&A, Summer 1988
- Tektronix, Inc., 1984-87

Fellowships & Service:

- UN Mountain Ambassador, Food & Agriculture Org (UN)
- Henry Crown Fellow, Aspen Institute (USA)
- Fellow, Explorers Club (USA)
- Fellow, Royal Geographical Society (UK)
- Liaison Officer, Indian Mountaineering Foundation (India)
- National Cadet Corps, Air Force Wing (India)

Education:

- ALI, Harvard University, 2014-15
- MBA, Stanford University, 1987-89
- MS in Computer Science, WSU, 1982-84
- BS in Computer Science, WSU, 1980-82
- BA in Economics, St. Stephens College, 1977-80
- HS, Mayo College Boarding School, 1972-77

- Self-made entrepreneur ... came to America in 1980 with \$2,000
- Qualcomm CDMA Digital Cellular launch plan for LA, and General Magic spinoff from Apple
- Executive Chairman and/or Acting CEO multiple times
- Raised over \$1 billion in capital commitments (including T-2020)
- Ownership group, Sacramento Kings NBA basketball team
- AG Foundation supports skilled immigration policy, education, conservation and the arts
- Co-founder, YPO Aspen chapter
- Passionate outdoorsman: IMF Liaison Officer with multiple Himalayan Expeditions to peaks over 20,000 feet; ski expeditions to the North Pole and to the South Pole
- Boy Scout at Mayo College

TECHNOLOGY INVESTMENT TRACK RECORD, 1994-2020

Pre-TeleSoft @ TCG

- 3 companies
- 3 companies M&A or IPOs

TeleSoft-1 and TeleSoft-2

- 58 companies
- 38 companies M&A or IPOs
- 18 companies out-of-business
- 2 private companies














TeleSoft Capital and AGP

- 40+ companies
- 19+ companies M&A or IPOs
- 13+ companies out-of-business
- 7+ private companies
- Multiple Strategic Funds/FoF partners

100+ companies

- 60 (60%) M&A or IPOs
- 31 (31%) out-of-business
- 9 (9%) private

SELECT DIRECT AND INDIRECT EXAMPLES

	COMPANY	VALUATION 10/2/2020
	Groupon	\$0.6 BB
	Docker*	\$1.0 BB
	Slack*	\$15.8 BB
	DocuSign	\$40.4 BB
	Twilio*	\$43.2 BB
	Palantir	\$15.2 BB
	Stripe*	\$36.0 BB
	Twitter*	\$36.5 BB
	AirBnB*	\$18.0 BB
	T-Mobile	\$140.4 BB
	Uber*	\$66.1 BB
	Salesforce	\$225.5 BB
Subtotal Without Facebook		~\$625+ BB
	Facebook	~\$725+ BB
Total Market Capitalization		~\$1.35+ TT